

Job Advertisement: Sales Person

We are seeking, passionate and self-driven salesperson to join our team. The successful candidate be responsible for assisting customers, promoting and selling products, maintaining attractive product displays, processing sales transactions, and ensuring an excellent shopping experience while contributing to the achievement of the store's sales targets.

Duties and Responsibilities.

- Promote and sell the company's products while providing accurate product information.
- Achieve daily and monthly sales targets.
- Process customer purchases accurately
- Monitor stock levels and report low or out-of-stock items.
- Handle customer inquiries, complaints, and returns professionally.
- Participate in stock-taking and inventory management activities.
- Ensure compliance with company policies, procedures, and health and safety standards.
- Build lasting customer relationships to encourage repeat business.
- Upsell and cross-sell complementary products to increase sales.
- Keep up to date with product knowledge, promotions, and pricing changes.

Qualifications

- Bachelor's degree in Sales & Marketing, or a related field.
- Minimum of 2 years' experience in retail sales, preferably in a supermarket or wholesale environment.
- Good understanding of customer service principles and retail operations.
- Computer literacy with basic Microsoft Office skills.
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Mode Of Application

Interested candidates are invited to submit their resume, cover letter and other testimonials to recruit@kmatt.co.ke on or before 25th July 2026.

Kmatt is an equal opportunity employer and due to large number of applications only shortlisted will be contacted.

